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DIPLOMATES OF THE AMERICAN BOARD OF UROLOGY

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To Whom It May Concern:

Our groups of 3 urologists have worked with MedRevenu and John Alvarez for just over one year. We previously had our billing done in house. Our collections at that time were good, but we always thought we could do better. After listening to John's presentation and talking with other groups who have worked with MedRevenu, we decided to take a leap of faith and hired them.

Almost immediately, we have noticed a net increase in our collections, and we are pleasantly surprised that this persists over one year later. What we didn't anticipate is that this billing company has provided us with more than increasing our collections. Unlike other billing services, they are exceptional at collecting, presenting and helping us interpret data allowing us to become more efficient. In fact, we were able to negotiate contracts based on trends of reimbursements from different payors which MedRevenu was able to provide. We had the confidence to drop other payors who frankly paid us poorly, especially when we had firm data that showed they made up a small portion of our practice. We can get a myriad of data both in the office and the hospital as well as detailed data on our payor mix. So far, John and his team were able to get me data on anything that I have requested. Our group realizes that some of this data is obtainable without Med Revenue. However, John and his crew are able to get the data quickly and more accurately, freeing up more of our time for patient care. This has added a valuable and new dimension to the understanding of our practice.

Aside from the above, what is also refreshing about John and MedRevenu is that is a pleasure working with them. They are friendly, courteous and available. It is truly a professional organization.

Should you have any questions regarding MedRevenu, please do not hesitate to call.

Sincerely,



Elmer B. Pineda, MD